

Message Text

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FM SECSTATE WASHDC

TO AMCONSUL JOHANNESBURG

UNCLAS STATE 036737

E.O. 11652: N/A

TAGS: BPRO

SUBJ: EXIMBANK BANK GUARANTEE FOR SALE OF VARIOUS TYPES
OF EQUIPMENT TO CONCORDE LEASING CORP., JOHANNESBURG,
SOUTH AFRICA

1. EXIMBANK ASSISTANCE HAS BEEN REQUESTED BY AMERICAN NATIONAL
BANK AND TRUST COMPANY, CHICAGO TO SUPPORT THE SALE OF CON-
STRUCTION EQUIPMENT MANUFACTURED BY VARIOUS U.S. FIRMS VALUED
AT \$1,000,000 TO CONCORDE LEASING CORPORATION.

2. EXIMBANK HAS HAD NO EXPERIENCE WITH CONCORDE WHO WE
UNDERSTAND IS A WHOLLY OWNED SUBSIDIARY OF MESSINA
(TRANSSVAAL) DEVELOPMENT CO.

3. PLEASE PROVIDE EXIMBANK WITH FINANCIAL AND CREDIT INFO
RELATIVE TO CONCORDE AND MESSINA.

4. ALSO ADVISE WHETHER EMBASSY PERCEIVES POLITICAL, COMM-
ERCIAL OR OTHER REASON EXIMBANK SHOULD NOT CONSIDER REQUEST. END
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Message Attributes

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TAGS: BPRO
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